

Reconciliation of segmental results for the year ended 31 December 2017 under IFRS 15 to the latest organisation structure and foreign exchange rates

	Underlying results at actual exchange rates (at H1'18)	Businesses sold or closed in H2'18 (a)	Onerous contracts re-classified in H2'18 (b)	Re-class(c)	Underlying results at actual exchange rates (at Dec.'18)	Exchange differences	Underlying results at Dec. 2018 exchange rates
Revenue - £m							
Africa	396	(2)	-	-	394	(13)	381
Americas	2,466	(4)	-	4	2,466	(134)	2,332
Asia	871	-	-	-	871	(40)	831
Europe & Middle East	2,513	(19)	12	-	2,506	(5)	2,501
Cash Solutions	1,264	(82)	-	(4)	1,178	(10)	1,168
Total Underlying	7,510	(107)	12	-	7,415	(202)	7,213

Adjusted PBITA (d) - £m							
Africa	28	-	-	-	28	(1)	27
Americas	118	1	-	3	122	(5)	117
Asia	60	-	-	-	60	(3)	57
Europe & Middle East	174	2	-	-	176	-	176
Cash Solutions	147	3	-	(3)	147	(1)	146
Total before corporate costs	527	6	-	-	533	(10)	523
Corporate costs	(49)	-	-	-	(49)	-	(49)
Total Underlying	478	6	-	-	484	(10)	474

	Underlying results at actual exchange rates (at H1'18)	Businesses sold or closed in H2'18 (a)	Onerous contracts re-classified in H2'18 (b)	Re-class(c)	Underlying results at actual exchange rates (at Dec.'18)	Exchange differences	Underlying results at Dec. 2018 exchange rates
Other financial KPIs - £m							
Profit before tax	363	7	-	-	370	(8)	362
Profit after tax	271	10	-	-	281	(6)	275
Earnings	257	6	-	-	263	(5)	258
Earnings per share - p	16.6	0.4	-	-	17.0	(0.3)	16.7
Operating cash flow	511	6	(1)	-	516	-	516

Reconciliation to statutory results	Underlying results at actual exchange rates (at Dec.'18)	Add back: Disposed businesses (a)	Restructuring	Onerous contracts	Acquisition related amortisation and other	Statutory results at actual exchange rates	Exchange differences	Statutory results at Dec. 2018 exchange rates
Other financial KPIs - £m								
Profit before tax	370	7	(20)	(16)	46	387	(7)	380
Profit after tax	281	(3)	(16)	(12)	9	259	(4)	255
Earnings	263	-	(16)	(12)	2	237	(5)	232
Earnings per share - p	17.0	-	(1.0)	(0.8)	0.1	15.3	(0.3)	15.0
Operating cash flow	516	3	(19)	(12)	-	488	-	488

a) To present results on a consistent and comparable basis, the results from any businesses sold in either the current or prior periods are excluded from the underlying results in both the current and prior periods. These include the Youth Services businesses in North America, the children's homes business in the UK and Group businesses in Israel and Bulgaria in 2017 and the document storage business in Kenya and the Group's businesses in Hungary in H1 2018. Further businesses sold in H2 2018 included the Group's Cash Solutions businesses in the United Arab Emirates, Colombia and Saudi Arabia.

b) During H2 2018, performance of one of the Group's contracts previously reported within onerous contracts, with revenues of £41m in 2017, improved to the extent that it is expected to generate profits over the remainder of its term and was therefore re-classified to underlying results. In addition, two UK Care & Justice contracts with revenues of £29m in 2017, that were previously profitable and reported within underlying results became loss-making and were re-classified to onerous contracts.

c) As part of the disposal of the Colombia Cash business in H2 2018, a small number of contracts that were previously reported in the Cash Solutions division were transferred to the Colombia Secure Solutions business and integrated into their operations. Results from these contracts have been re-classified to be reported within the Americas region in the Secure Solutions division and prior year comparatives have been restated accordingly.

d) Adjusted PBITA is an Alternative Performance Measure as defined in page 35 of the 2017 Integrated Report and Accounts.